# **ANNUAL BERTH HOLDER BENEFITS:**

EAST COWES

MARINA



- Nationwide Cruising Passport
  up to 300 cruising nights
  across our 10 sister marinas.
- 10% discount on lifting services & boatcare labour.
- Fuel at preferential rates across the country.
- 20% discount on Towergate Insurance policies.
- At least 6 weeks' free storage ashore.

- Invitations to our annual berth holders' party and a range of other marina events and social activities.
- A range of other exclusive local discounts and offers from our on-site partners.
- First year berth discounts for customers purchasing boats through our dedicated boat sales business, boatpoint.

### Contracted berthing

Prices applicable from 1 October 2023 to 31 March 2024. All prices include VAT. Correct at September 2023. E&OE.

Annual berthing	Pay in full	Monthly Direct Debit
12-month annual berth	£595	£624
Boats 8m to 19.9m LOA	per metre	per metre

Ask us for pricing and berth availability for boats over 19.9m LOA and for multi-hulls of all sizes.

#### **Flexible berthing**

Choose easy-come-easy-go monthly payments for stays of one to 12 months. No fuss, no contract, but no extra benefits. You'll never pay more than the annual Direct Debit rate. Extra costs may be incurred during Round the Island Race and Cowes Week.

	1 April – 31 October	1 November – 31 March
<b>Flexi berthing rate</b>	<b>£90</b>	<b>£41.50</b>
All boats	per metre/month	per metre/month

For summer flexible contracts (1 April – 31 October) of more than four months paid in advance, a 5% discount will be applied to the above rates.

Visitor rates		
Weekly rate	<b>£25.80</b> per metre	
Daily rate	£4.30 per metre	
Short stays up to 4 hours	£15 14m and under	<b>£20</b> over 14m

For full details, contact your marina team:

## 01983 293983

eastcowes@boatfolk.co.uk boatfolk.co.uk/eastcowesmarina



#### Terms & Conditions

Subject to availability and in accordance with our Terms & Conditions. For full details visit: boatfolk.co.uk/policies All contracts for annual berthing constitute a commitment to a full year. They are non-refundable and cannot be cancelled. For more flexible contract dates, please refer to our flexi berthing tariffs.